



Roberta Aldeghi

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Zurich

Skills

Microsoft Office



Bloomberg Terminal



Salesforce



Tableau



Languages

Italian

Native



English

Fluent



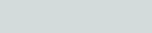
French

Fluent



German

Advanced



Profile

LinkedIn

[roberta-aldeghi](#)

Experience

BNP Paribas Asset Management

Zurich

Asset Management - Client Specialist

2021 - Present

- Partnered with Senior Sales Managers to support all facets of the sales and business development process (including RFI/RFP process)
- Direct Client engagement in both German and French speaking Switzerland
- Managed Client communication efforts to promote continuous sales dialogue and build Client relationship
- Prepared and analysed sales and budget figures for Management review

GFG (Groupe Financier de Gestion)

Monaco

Fund Management

2016 - 2021

- Member of the Fixed-Income Fund Management team
- Responsible for smooth portfolio operation (daily portfolio reconciliation, NAV calculation, securities settlement etc.)
- Executed and booked trades on fixed income and bond futures
- Produced updates on Macroeconomic Outlook with focus on Central Banks and European Politics

G&G Private Finance

Monaco

Junior CRM

2012 - 2016

- Responsible for Client account lifecycle
- Executed orders on mutual funds, fixed-income, equity and FX
- Prepared Performance Attribution analyses for Client meetings

Education

International University of Monaco

Master's Degree • GPA: 3.7/4

Finance & Private Banking (with Honors)

2011 - 2012

Bocconi University

Bachelor's Degree • GPA: 3.8/4

Economics & Finance

2008 - 2011